

How To Get More Business From Everyone You Meet

From The Desk Of Brian Hilliard
May 10, 2005

Dear Business Person,

I am writing to you because I know you are a salesperson offering a valuable product or service. You work hard every day to market yourself and your business.

You go to networking events sponsored by your local Chamber of Commerce hoping to meet someone who could use your services. You hang out for a while, talking to people, exchange business cards, and head home, where you wait for the phone to ring.

And wait.

And wait some more.

The next networking function rolls around, and you do the exact same thing. Talk, hand out a few cards, and wait for the phone to start ringing off the hook with new business.

Why isn't the stupid phone ringing? You've done everything you've been told to do by all the latest business gurus, exactly as you've been told to do it. So why isn't this working?

Traditional Networking Doesn't Work

Because everyone else is doing the exact same thing, and no one can hear your message over theirs. You need to do things a little differently than everyone else. You need to make a connection with people on a personal level.

Imagine how your sales would skyrocket if you could do that.

Imagine walking into a room, confidently creating contacts with everyone you meet. Imagine going home and finding your email and voice mail full of people who either want to do business with you, or wish to refer you to people who could use your product or service. My new book can show you how.



My name is Brian Hilliard, founder of Agito Consulting in

Atlanta, Georgia. For years, I've helped salespeople, consultants, Realtors, and even job seekers make those personal connections that make the sale and build their business fast.

My 90 page book, Networking Like a Pro!: 20 Tips on Turning the Contacts You Get Into the Connections You Need, shows you step by step the little changes you can make right away to jumpstart your business through the power of networking. For example, you'll learn . . .

3 Surefire ways to start a conversation.
3 Easy questions to stand out from the crowd.
5 Reasons why you should read every day.
And a whole lot more!

"Thank you for your networking ideas on how I can best promote myself. Sending a postcard from vacation is an excellent tip and one that I'll apply next time."

Violaine Mraih
Redwood City, CA

"Your networking tips are working for me! As a result of your work, I have established close contacts with other clients within my community."

Sheila Wright
Atlanta, GA

**If you're looking to build your business through the awesome power of networking, then you must read Brian Hilliard's book "Networking Like a Pro!"
Read it. Digest it. Apply it."**

Mike Litman, #1 Best Selling Co-Author of Conversations With Millionaires

Did you know that . . .

3 out of 5 Entrepreneurs go out of business within the first year?

That's insane! I'd hate to see that happen to you. So . . .

If you've tried networking without much luck, or even if you've never networked before, Networking Like A Pro! can help you. Just like it helped my other clients.

Networking Like a Pro! teaches you everything you need to know about networking, from the best places to network, to what to say once you get there. You'll learn things like . . .

How to become a better listener (beginning on page 9).
How to get your business card to the top of the stack (page 29)

How to deliver your message with confidence (page 37)

How to get your voicemails returned pronto! (page 75)

How to revive old contacts (page 79)

There's so much information in this book, we simply don't have the space to list it all here. You'll just have to see it for yourself!

Don't go to your next networking event until you've read Networking Like A Pro! This handy little guide will show you things you can use right away to get more business through networking.

And because I want you to benefit from this powerful knowledge, I'm giving it to you for just \$19.95 (a \$29.95 value), plus free shipping!

Not only that, but I'm giving you these three powerful bonuses:

Free Bonus Gift #1 (a \$24.95 value) How to Get More Business w/o Breaking a Sweat This audio CD series “cracks the code” on how to close more deals right away. In these fast-paced audio CDs you’ll learn:

- ✓ **Top 10 Ways to Get More Leads,**
- ✓ **10 Killer Sales Questions to Stand Out from the Crowd, and**
- ✓ **The 5 Key Principles of Sales.**

Each month, you’ll get a 25-minute audio CD choc full of rock solid ideas on how you can get more leads and close more deals.

Free Bonus Gift #2 My CD **How To Talk So Others Will Listen: A Businessperson's Guide to Effective Communication** (a \$29.95 value) FREE!

Our CD seminar provides an actionable set of tools that you can use right away! Learn how to:

Become a more persuasive person with everyone you meet.

Turn prospects into customers.

Close more deals with less effort.

Over two hours of tools you can use right now!

Free Bonus Gift #3 (a \$29.95 value) How To Overachieve W/O Overcommitting, Online Interview Ever feel like your life is spinning out of control? Like you’ve got so much going on that

you're not even sure where to start?

Then you'll love my interview on how to deal with the tons of projects on your plate—without killing yourself in the process. If you feel like you've got a lot of "balls" in the air (who doesn't?), then this is one interview you don't want to miss. (This comes to you as an .mp3 via an email from my office).

What's that? STILL not convinced? Then how's this?...

You also get my iron-clad, **30 Day Money-Back Guarantee**. Take Networking Like a Pro! for a test-drive for one month, and if using its proven techniques hasn't increased your business, just send it back to me and I'll give you a full refund, no questions asked. The bonuses are yours to keep, my gift to you for giving Networking Like a Pro! a try.

So, to recap:

You get a copy of Networking Like a Pro! for just \$19.95, including shipping!

You'll also get my **How to Get More Business W/O Breaking a Sweat** CD, my **How To Talk So Others Will Listen: A Businessperson's Guide to Effective Communication** CD, AND My **How To Overachieve W/O Overcommitting, Online Interview** CD, all for free. That's, let's see . . . **over \$114.80** worth of business-boosting stuff for just \$19.95!

Sound good? Then [click here](#) to start your **avalanche of sales** today.

I promise you that untold success is just waiting around the corner for you if you learn how to harness the awesome power of networking.

To your success,



Brian Hilliard
Founder, Agito Consulting
Atlanta, GA

P.S. [Order right now](#), and you'll not only get a copy of Networking Like a Pro! for only \$19.95 (a \$29.95 value) with free shipping, you'll also get these **three incredible bonuses**: **How to Get More Business W/O Breaking a Sweat** CD, my **How To Talk So Others Will Listen: A Businessperson's Guide to Effective Communication** CD, AND my **How To Overachieve W/O Overcommitting**,

Online Interview CD. That's over \$114.80 worth of incredible bonuses for free! Order Now.